



#### **Government Offices of Sweden**

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# Financial Advisory Services to the Government Offices of Sweden

HSBC is pleased to express its interest in providing financial advisory services to the Government Offices of Sweden.

#### **Overview of HSBC**

Headquartered in London, United Kingdom, HSBC is one of the world's largest banking and financial services organisations. HSBC was founded 1865 in Hong Kong and today operates across 66 countries and territories. It has total assets of USD2.6 trillion, a market capitalisation of c.USD175 billion¹ and maintains one of the highest credit ratings amongst top tier banks.²

Through its Global Banking and Markets division, HSBC provides full service investment banking capabilities to corporates, governments and financial institutions across the globe.

HSBC has a long history in and a deep commitment to the Nordic region, including a dedicated Nordic team.

#### Legal information and contact details

HSBC is providing its services through HSBC Bank plc, a wholly owned subsidiary of HSBC Holdings plc which is publicly listed in London, Hong Kong, New York, Paris and Bermuda.

#### Registered address

HSBC Bank plc 8 Canada Square London E14 5HQ United Kingdom

Reg. number: 14259

#### **Main contact**

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#### Services offered

HSBC is offering the following services to the Government Offices of Sweden in relation to state-owned companies:

- Mergers & Acquisitions: Advice and execution in relation to mergers, acquisitions, divestitures, corporate restructurings and recapitalisations as well as valuation, strategic advisory and related matters
- Capital Markets: Advice and execution in relation to equity and debt capital market transactions, including initial public offerings, secondary offerings, private placements and related matters

HSBC holds all necessary and valid licenses and permits for offering the services mentioned herein.3

#### Relevant experience

HSBC is providing global investment banking services to many of the world's leading multinational companies, governments and financial institutions and is uniquely placed to provide financial advisory services to the Government Offices of Sweden:

- Adviser on complex transactions in the Nordic region and globally across a wide range of sectors
- Leading Equity and Debt Capital Markets franchise with significant Nordic presence, including a world-class distribution platform and top-ranked research capabilities
- Adviser to governments and state-owned companies on privatisations and related matters
- Strong commitment to the Nordic region with dedicated team, highly experienced from working with Nordic corporates, governments and institutions, as well as significant balance sheet commitment to the region

The bank has an unparalleled commitment to sustainable finance and Environmental, Social and Governance (ESG) issues, including a dedicated Global Research team and world-leading position within green bonds.

HSBC's services and commitment to clients is also recognised in a wide range of prestigious industry accolades and awards. A brief overview of selected relevant experience and capabilities is set out on the following pages.

#### Notes

- 1. Total assets as per 31 December 2018, market capitalisation as per 30 April 2019
- 2. HSBC Bank plc rated AA-/Aa3 and HSBC Holdings plc rated A/A2 (Standard & Poor's/Moody's)
- HSBC Bank plc is registered in England (14259) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority





## Adviser on complex and high profile ECM and M&A transactions in the Nordic region







Exclusive broker and lead

manager















# Strong financing commitment to the Nordic region

















**₩** RIKSGÄLDEN









# Longstanding relationship with Nordic sovereign entities Sweden





2018









#### **Finland and Denmark**













## Proven track record of executing transactions with Sweden's EKN







Agent and Sole Arranger



Agent and Sole Arranger



Agent and Sole Arranger

Sweden



ECA Coordinator and MLA

Agent and Sole Arrange

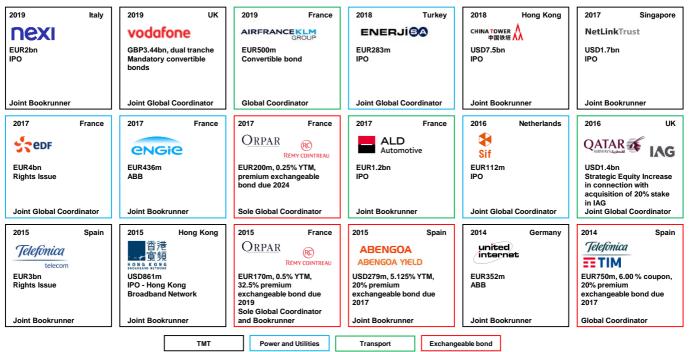




# Unparalleled commitment to sustainable finance including strong track record in Nordic green bonds



# Leading ECM franchise with global sector-specialist equity and equity-linked issuance experience



# Market-leading global equity sales team...

- Top 3 Extel-ranked global equities sales team
  Best bank to distribute European equities globally 220+ sales and sales trading staff and 340+ research staff based around the globe
  Equities sales and trading hubs in London, New York and Hong Kong and across 16 locations worldwide
- Equities sales and trading hubs in London, New York and Hong Kong and across 16 locations worldwide
  Differentiated, leading distribution in MENA and Asia





# ...supported by world-class research and specialist sales, with top-rated sector coverage



Source: Dealogic, Extel Notes:









# Extensive privatisation experience from advising governments and state-owned companies













Financial Adviser



Public Investment Fund on

IPO of National Commercial



Joint Bookrunner



France/Singapore

Germany

2013

2018



# Adviser on global landmark transactions

**Financial Adviser** 

Cyprus

Financial Adviser



Canada

UK









Netherlands

2018





2018



Financial Adviser









### Leading international bank for financing corporates and sovereign entities in Europe

France

2019

























#### Outstanding services and commitment to clients recognised by recent industry awards



The Banker Investment Banking Awards 2018

- Most Innovative Investment Bank from Western
- Most Innovative Investment Bank for Bonds





**Environmental Finance Bond** Awards 2019 - Lead Manager of the Year for:

- Green Bonds Local Authority / Municipality
- Social Bonds Corporate
  - Sustainability Bonds Corporate





DCM: SSA - The Hellenic Republic's EUR3bn bond and switch offer





GlobalCapital Best equity capital raising by a listed company 2018

GBP1.75bn Rights issue for Cineworld, HSBC acted as Joint Global Coordinator



### Extel Survey 2018

#1 Integrated Provider of Climate Change Research

