Advisory list **KPMG**

Kontaktperson



Björn HallinCorporate Finance
Partner

Tel: +46 (0)8 723 96 26 Mobil: +46 (0)70 548 96 26 bjorn.hallin@kpmg.se

KPMG AB Box 16106 103 23 Stockholm 556043-4465 +46 (0)8 723 94 00 www.kpmg.se

Om KPMG

KPMG är ett av världens ledande kunskapsföretag. Våra rådgivare är specialiserade inom olika industrier, sektorer och produkter för att kunna erbjuda våra klienter heltäckande rådgivning och skräddarsydda lösningar. Vi finns i över 150 länder varav våra team alltid kan erbjuda internationell expertis tillsammans med lokal kännedom.

KPMG Sverige är 1 600 anställda och har Sveriges största transaktionsavdelning, Transactions & Restructuring services. Med ett utbud av transaktionstjänster som sträcker sig över hela transaktionsprocessen blir vi en flexibel och komplett transaktionspartner för Regeringskansliet.

| deals |
|-------|
| 360 |
| 270 |
| 238 |
| 234 |
| 226 |
| |

| 201 | 2012 Q1-Q3 | |
|-----|---------------------|-----|
| 1. | KPMG | 214 |
| 2. | Morgan Stanley | 180 |
| 3. | Goldman Sachs & Co. | 161 |
| 4. | Rothschild | 152 |
| 5. | PwC | 141 |



* Five year track record. source: Thomson Reuters SDC – Mid Market (<US\$1bn) completed deals by volume

Helhetsleverantör

Transactions & Restructuring services Corporate Finance Transaction Services M&A Tax Restructuring M&A Valuation Services Debt Advisory Transaction Services Services M&A Tax Financial Restructuring Insolvency

Uppdrag mot statligt ägda bolag

Vattenfall

Corporate Finance

financial advisor on 49% partner search for the DanTysk offshore wind project (288 MW).

> €1 billion 2010

SBAB

Corporate Finance

has performed a valuation of SBAB on behalf of Regeringskansliet.

> Value not disclosed April 2012

Vattenfall

Corporate Finance

has performed a valuation of Vattenfall on behalf of Regeringskansliet.

> Value not disclosed April 2012

> > Skanska

Corporate Finance

advisor to Skanska in the

acquisition of TKI

Teknikinstallationer.

Value not disclosed

December 2010

Teo

Corporate Finance

provided a fairness opinion to the

board of Teo LT AB in relation to

the takeover bid from TeliaSonera.

€75 million

June 2012

SJ

Corporate Finance

has performed a valuation of SJ on behalf of Regeringskansliet.

> Value not disclosed April 2012

Apoteket Omstrukturering

Transaction Services

assisted the management team in their disposal of parts of Apoteket.

> € 690 million January 2010

Riksgälden

Corporate Finance

financial advisor to the National Debt office in relation to emergency credits to the automotive sector.

2009-2011

Systembolaget

Corporate Finance

has performed a valuation of Systembolaget on behalf of Regeringskansliet.

> Value not disclosed April 2012

Vattenfall

Corporate Finance

acted as financial advisor to Vattenfall in the disposal of parts of its engineering consultancy, Vattenfall Power Consultant, to Pöyry Plc.

> Value not disclosed July 2011

Svenska Spel

Corporate Finance

has performed a valuation of Svenska Spel on behalf of Regeringskansliet.

> Value not disclosed April 2012

Relevant erfarenhet inom respektive sektor

Infrastruktur

Björn Hallin

Bostadsgaranti Akademiska Hus Specialfastigheter Vasallen Swedavia

Anders Röstin

Telekom

TeliaSonera Teracom

Thierry Levenq

Hälsa och sjukvård

Christopher Fägerskiöld

Apoteket AB **Apoteket Service**

Blåvingen

Corporate Finance

acted as financial advisor to the owners in the disposal of Blåvingen to Humana

> Value not disclosed March 2011

SL

Corporate Finance

acted as strategic and financial advisor in developing a new organisational design, new strategy and business model for SL.

Value not disclosed 2009

City of Vilnius

Corporate Finance

financial and strategic adviser to the City, providing a full financial analysis and future development for PPPs in Lithuania.

Value not disclosed Ongoing

KPN

Corporate Finance

advised KPN on the disposal of a part of Dutch mobile towers portfolio.

> €115 million December 2011

Sistema Shyam Teleservices Ltd.

Corporate Finance

acted as financial advisor to Sistema Shyam Teleservices Ltd. in inducting Government of Russia as a strategic investor in the company. €470 million

December 2010

Apoteket Midsona Omstrukturering

Corporate Finance Transaction Services

> acted as financial advisor to Midsona in the disposal of its Supply division to DCC plc.

> > €7.5 million June 2012

assisted the management team in the disposal of parts of Apoteket.

€ 690 million January 2010

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Relevant erfarenhet inom respektive sektor

Gruvor

LKAB

Rama Ayman

Northland Corporate Finance

acted as project development advisor to Northland in the development of the Kaunisvaara project in northern Sweden.

Value not disclosed

Mitsubishi Corporation

Corporate Finance

acted as financial advisor to Mitsubishi on the acquisition of a 25% interest in Stillwater Mining's Marathon project.

> €75 million 2012

KGHM

Corporate Finance acted as strategic advisor to KGHM Polska Mieds S.A.

2011

Transport

Green Cargo SAS **PostNord**

Simon Bruvoll

PostNord

Corporate Finance

acted as exclusive financial advisor to PostNord in its acquisition of Green Cargo's subsidiary Green Cargo Logistics including properties.

> Value not disclosed March 2012

SL/Spårväg City

Corporate Finance

acted as strategic and financial advisor on SL's procurement structure regarding Spårväg City.

2010

Posten Sverige / Post Danmark/CVC

Corporate Finance

financial advisor to the owners of Posten Sverige AB, Post Denmark A/S and CVC Capital in the merger of the two companies.

September 2008

Finans

Nordea **SBAB SEK**

Stuart Robertson

Barclays Bank S.A.

Corporate Finance

provided financial advisory in order to estimate a range of value for 100% stake of Barclays Spain at the most recent date.

> Value not disclosed April 2011

ING Group

Corporate Finance

acted as financial advisors to ING Group in its restructuring activities.

> Value not disclosed Ongoing

Allianz SE

Corporate Finance

provided assistance to Allianz SE on its joint venture with Banco Popular to create a new company called Allianz Popular.

> Value not disclosed March 2011

Energi

Vattenfall

Vattenfall

Corporate Finance financial advisor on 49% partner search for the DanTysk offshore wind project (288 MW).

> €1 billion 2010

Polish Minister of Treasury

Corporate Finance

is a lead financial advisor to the Polish Minister of Treasury in the process of privatisation of Energa S.A.

Ongoing

German offshore wind

Corporate Finance

sole financial advisor to a major utility to identify partners for a c.300MW project reaching financial investment decision in Q2 2013.

> >€1 hillion Ongoing

Konsult

Olle Sörberg

Lernia Vectura Consulting

Anders Röstin

Fordon

Björn Hallin

Bilprovningen Fouriertransform

Vattenfall Corporate Finance

acted as financial advisor to Vattenfall in the disposal of parts of its engineering consultancy, Vattenfall Power Consultant, to Pöyry Plc.

> Value not disclosed July 2011

Pushbutton

Corporate Finance

acted as financial adviser to the owner managers of the television consultancy company Push Button HoldingsLtd on its sale to Amazon.com. Inc.

> Value not disclosed July 2011

Geniant

Corporate Finance

acted as financial advisor to the technology consultancy company Geniant LL on its merger with EMC Corporation.

> Value not disclosed July 2007

Opcon

Corporate Finance

financial advisor to Opcon in the disposal of Opcon's Engine Efficiency business area, SEM AB, and Opcon technology Suzhou.

Pending

Volvo

Corporate Finance

assisted the Belgium government in valuating the securities in Volvo PV.

> Value not disclosed 2009

Riksgälden

Corporate Finance

financial advisor to the National Debt office in relation to emergency credits to the automotive sector.

Ongoing

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